



COVID-19 Study

July 2020




GFO COVID-19 Study July 2020


This study was conducted between July 6th to 11th, 2020, among a sample of 1,006 Ontario farmers. The farmers are a part of GFO's commodity organization which represents Ontario's 28,000 barley, corn, oat, soybean and wheat farmers. The study was conducted through online surveys. A probabilistic sample of a similar size would have a margin of error of plus or minus 3%, 19 times out of 20.

Where and how is the study conducted?

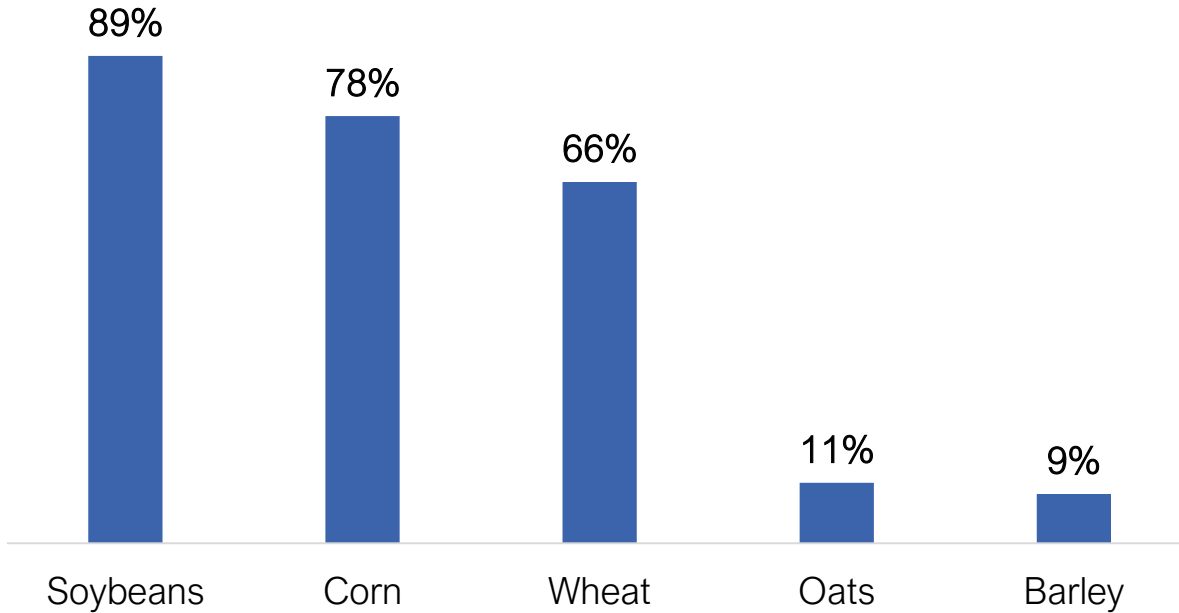
The study was conducted among the farmers represented by Grain Farmers of Ontario, who cultivate wheat, oats, corn, barley and/or soybeans.

Stats Testing:

 Significantly higher than Ontario

 Significantly lower than Ontario

Ontario Grain Farmer Profile

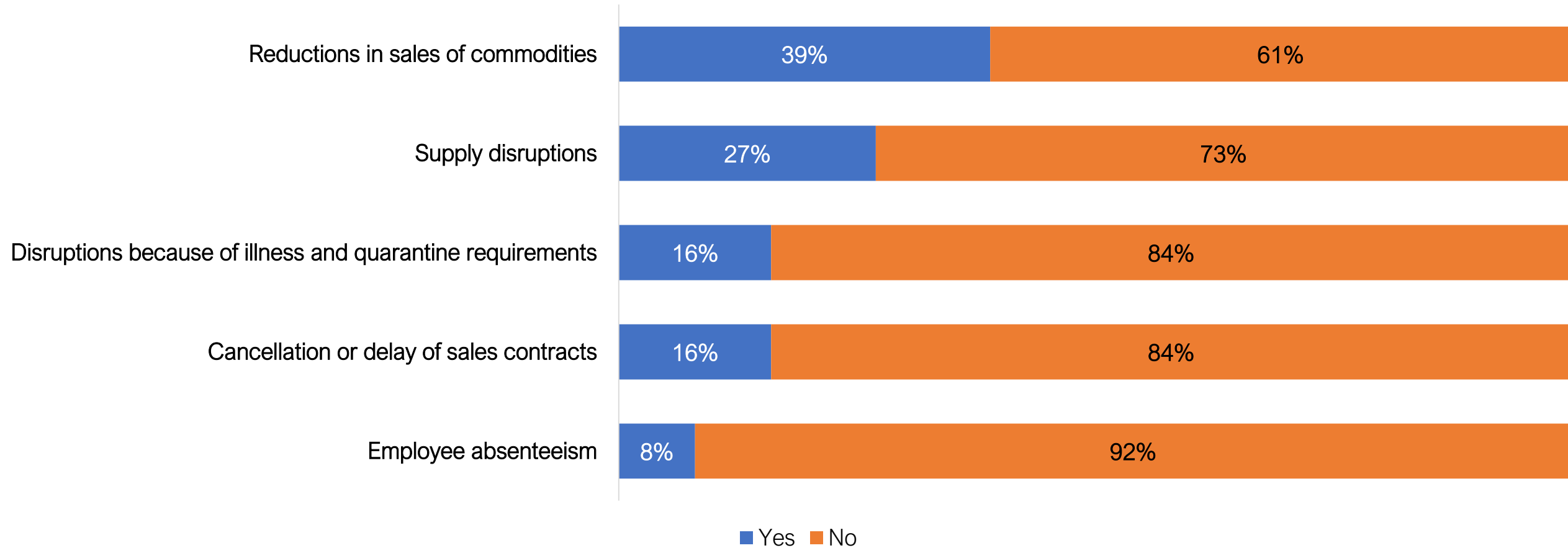


	Soybeans	Corn	Wheat	Oats	Barley
■ Crop Type	89%	78%	66%	11%	9%
n value	897	786	662	111	87

Crop Type	Average acre of crop
Soybeans	272 acres
Corn	276 acres
Wheat	174 acres
Oats	59 acres
Barley	58 acres

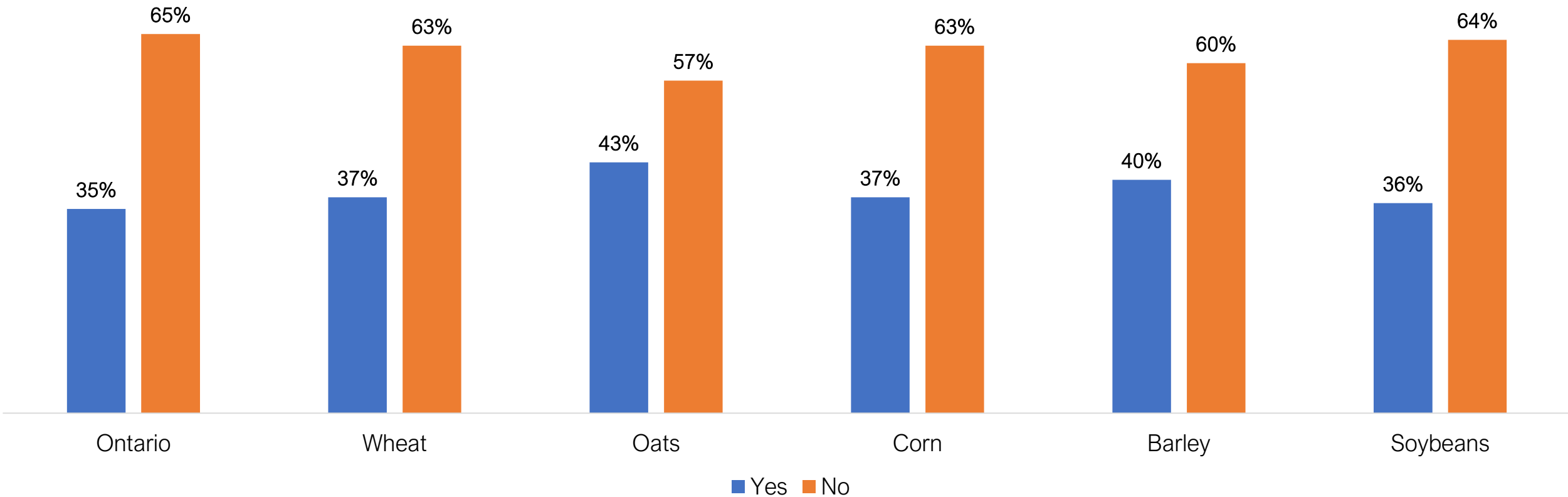
 Experience during COVID-19 pandemic

4 out of 10 Grain Farmers in Ontario are experiencing a reduction in sales



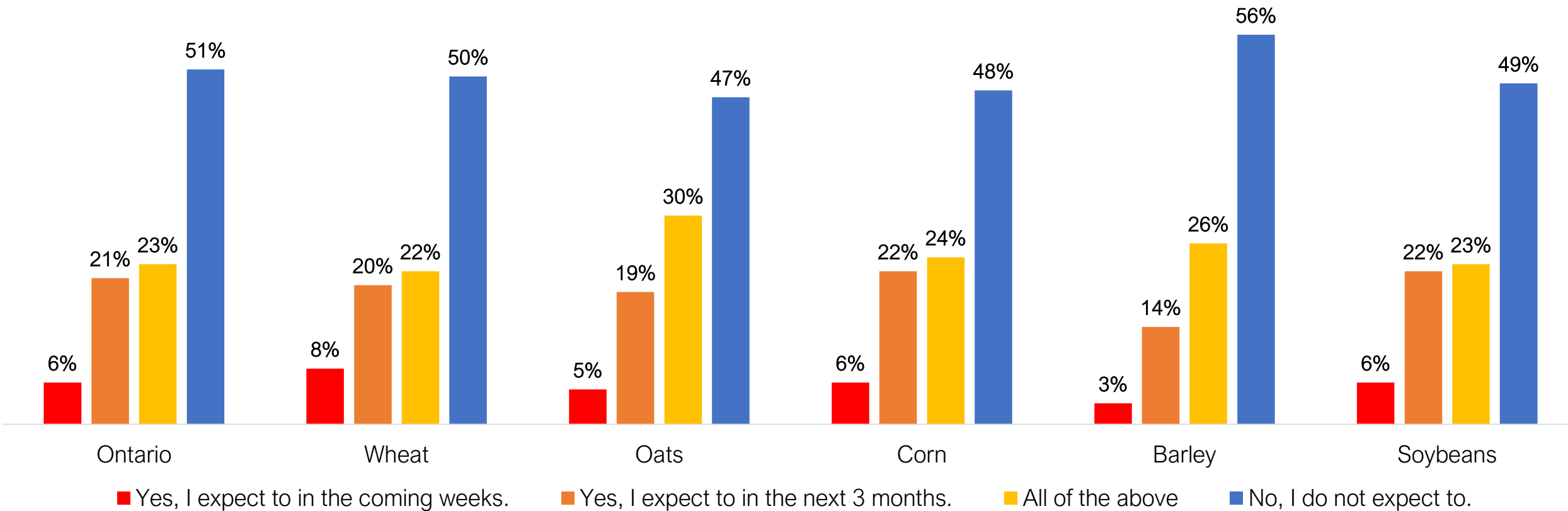
 Cash flow issue

More than 1/3rd of Ontario Grain Farmers are having “cash flow” issues



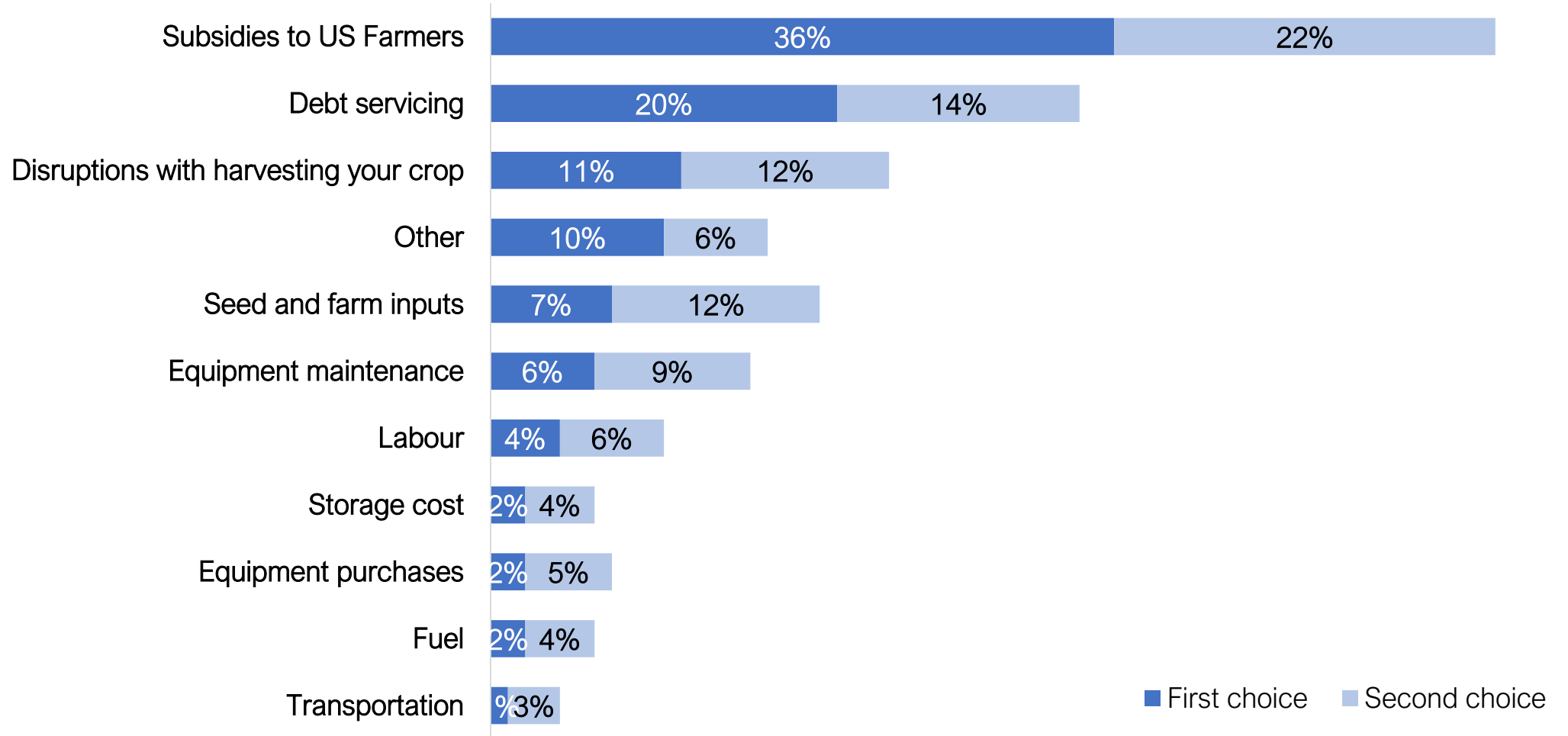
 Expect cash flow issue in the next coming weeks

Half of all Ontario Grain Farmers expect to face “cash flow” issues this year



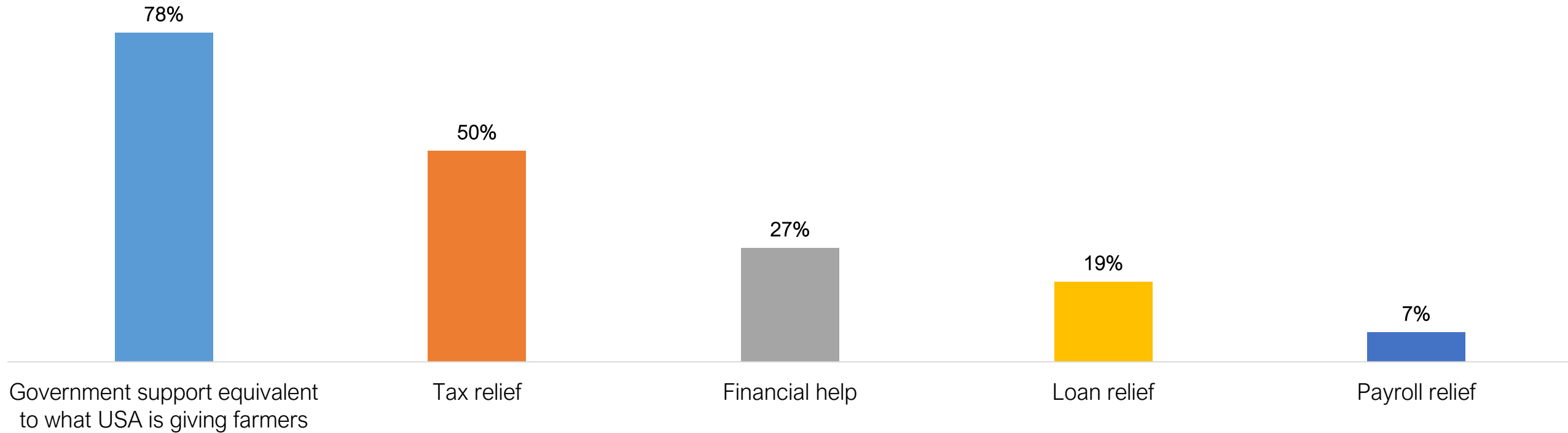
Concerning issues – Ranking

US Farmer subsidies clearly top of mind

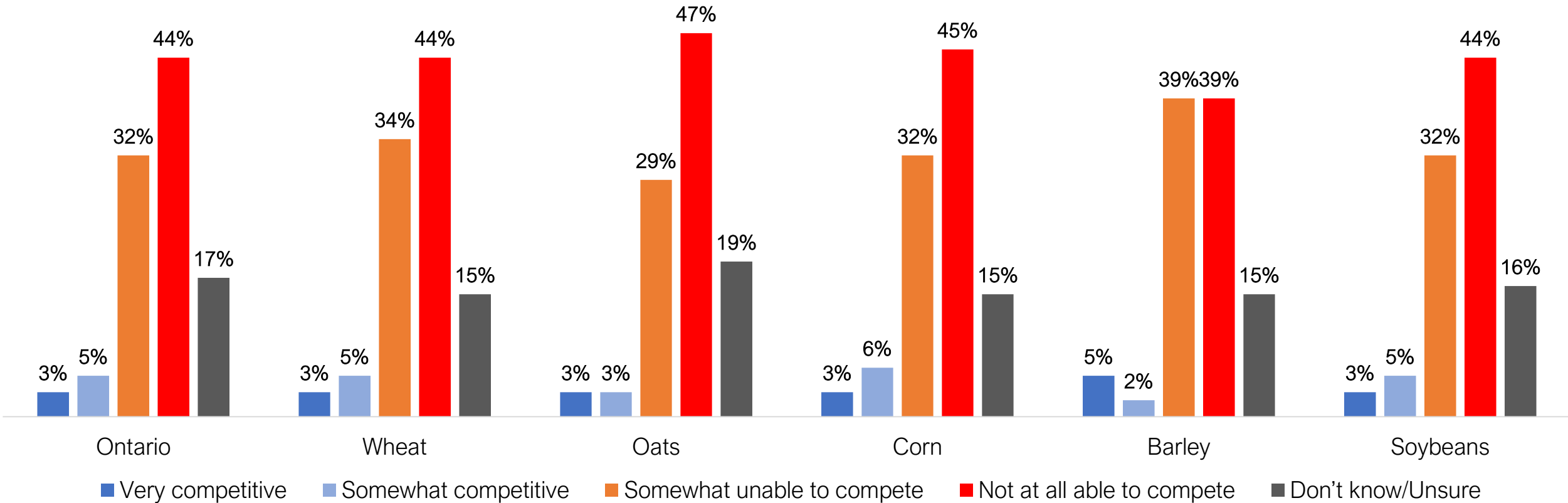


 Type of support from the government – Multiselect

8 out of 10 Ontario Grain Farmers are asking for support to match the USA Farmer



76% say that they cannot compete with USA Farmer and those levels of subsidies



 Business ability to survive the pandemic

58% concerned that their business will not survive this pandemic

